



**Fourth Quarter and Year End 2013 Conference Call
March 11, 2014**

Safe Harbor / Atlas Snapshot

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When discussing our business operations, we may use certain terms of art which are not defined under U.S. GAAP. In the event of any unintentional difference between presentation materials and our GAAP results, investors should rely on the financial information in our public filings.

NASDAQ: AFH
(at 12/31/2013)

Corporate Headquarters	Elk Grove Village, IL (Chicago suburb)
Subsidiaries / Brands	American Country American Service Gateway (including Alano)
Core Target Markets	Taxi / Limo / Paratransit
Cash and Investments	\$139.9M
Total Assets	\$219.3M
Total Shareholders' Equity	\$63.7M
Common Shares Outstanding	9,424,734
Book Value Per CommonShare	\$6.54



2013 Fourth Quarter Underwriting Highlights

Core Growth

- Q4 gross premium written increased by 106.2% in to \$22.1 million versus Q4 2012
 - Included an increase of 124% in core commercial auto business

Continued Improvement in Underwriting Results

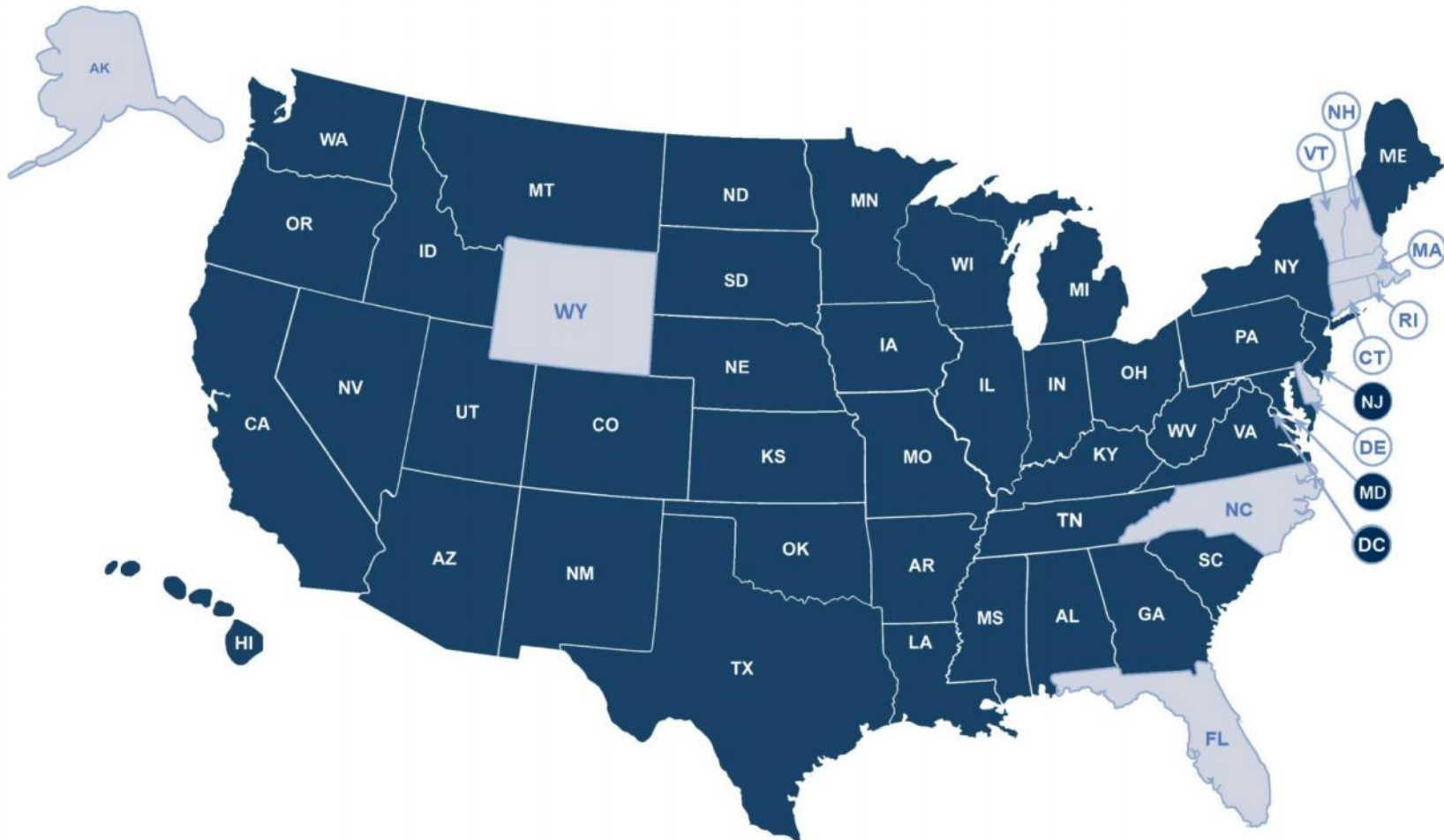
- Combined ratio improved by 8 percentage points year-over-year to 94.4%
 - Sixth straight quarter of CR under 100%
- Quarterly underwriting results improved by \$1,449,000

Strength in Agent Network / Pricing

- Continued return of business from independent agent network
- Pricing trends remain favorable

Geographic Expansion

- Distributing products in 40 states plus Washington D.C.
- Licensed to write P&C insurance in 49 states and the District of Columbia
- Currently distributing in all states that meet established criteria (volume, competition and profit)



Agent Trends / Geographic Diversification

2013 Geographic Concentration \$93.0 Million in GPW

Gross premium written by state (in '000s)

Year Ended December 31,

New York *

Illinois

Michigan

Texas

Louisiana

Minnesota

California

Ohio

Georgia

Missouri

Other

Total

2013		2012	
\$ 20,602	22.1%	\$ 15,833	28.8%
11,244	12.1%	9,880	17.9%
8,401	9.0%	7,087	12.9%
7,507	8.1%	1,485	2.7%
5,523	5.9%	3,426	6.2%
4,649	5.0%	3,708	6.7%
3,655	3.9%	—	—%
3,334	3.6%	1,481	2.7%
2,811	3.0%	951	1.7%
2,699	2.9%	1,209	2.2%
22,635	24.3%	9,990	18.1%
\$ 93,060	100.0%	\$ 55,050	100.0%

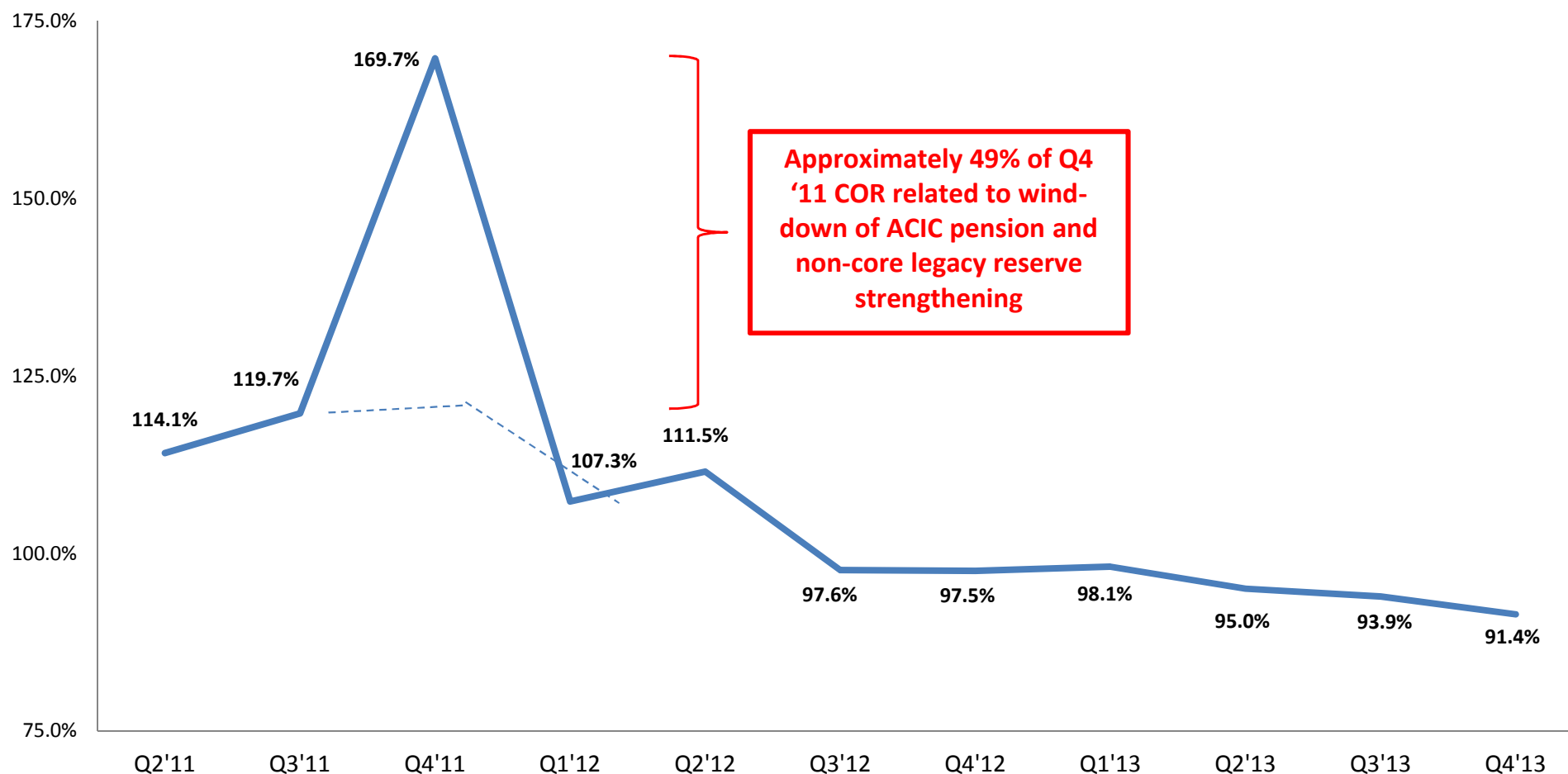
* Includes excess taxi program renewal

Diversified Book of Business

- Excluding New York excess taxi program, no state represented more than 12.1% of total GPW
- Continued return of business from independent agent network

Considerable Financial Improvement Since 2010 Realignment – Focus on Core

Combined Operating Ratio (“COR”)



Focus on Core Underwriting Leads to Steady Profit Trend

Underwriting Profit

Annualized Commercial

NWP: Stat Surplus

0.36x

0.44x

0.55x

0.88x

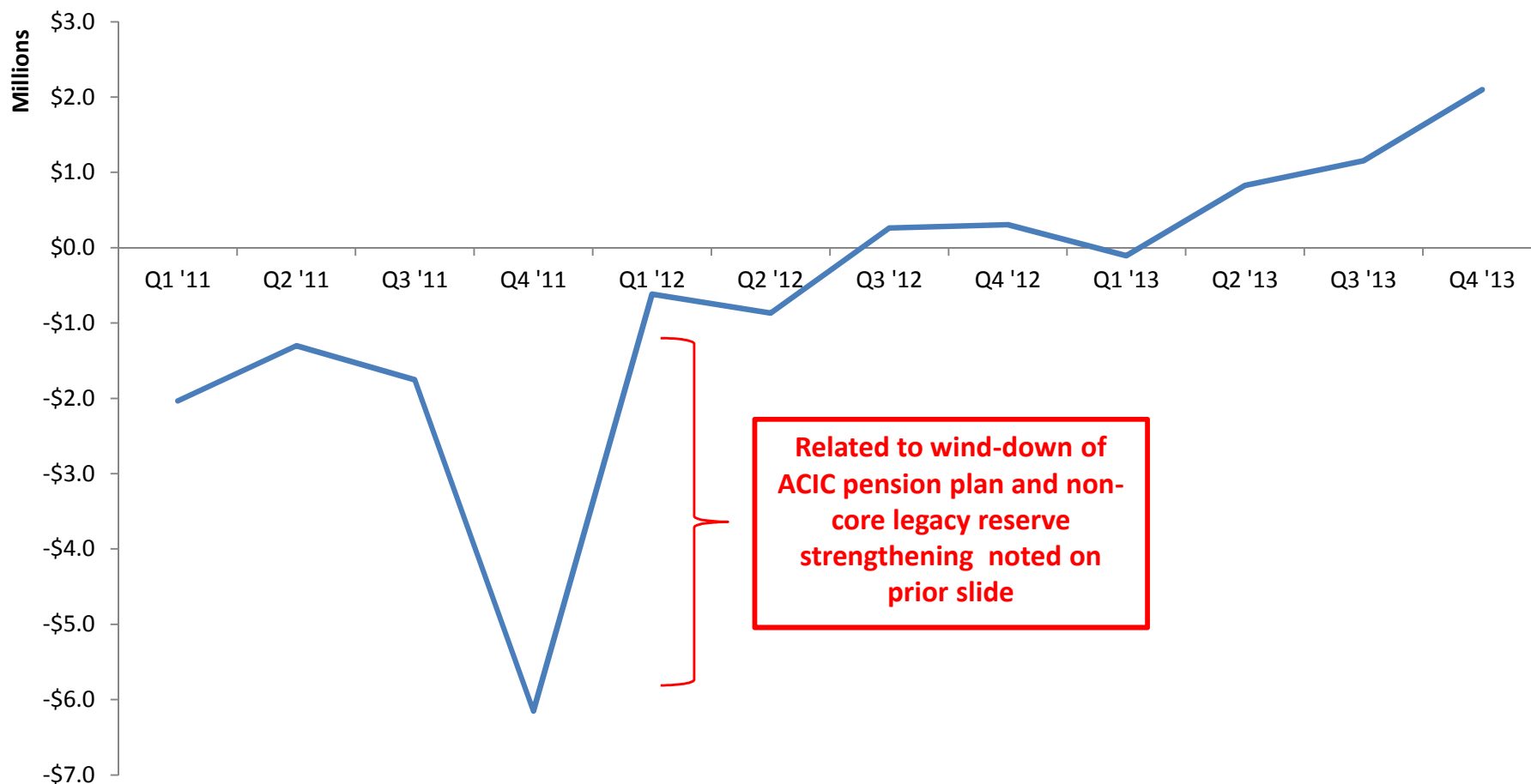
0.92x

1.13x

1.22x

1.39x

1.51x

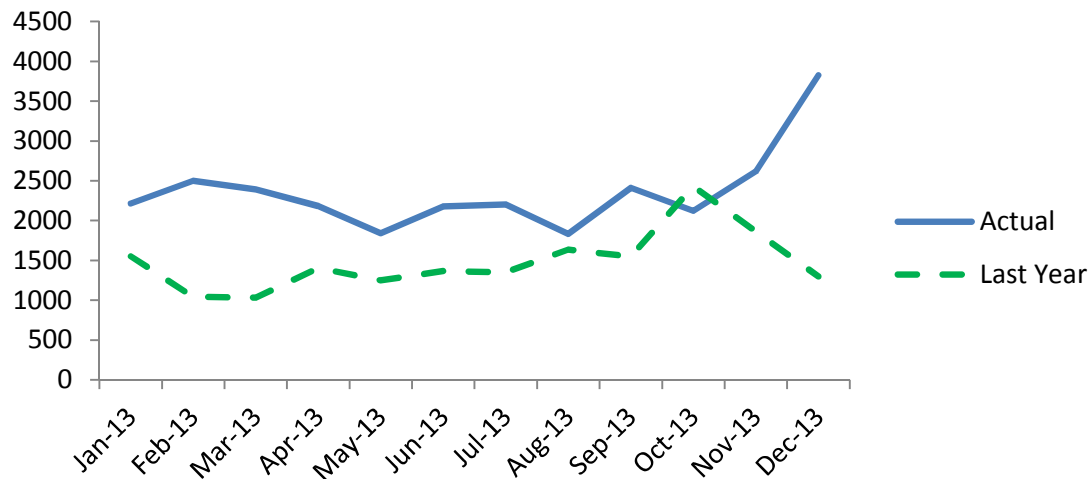


Operating Activities: Underwriting

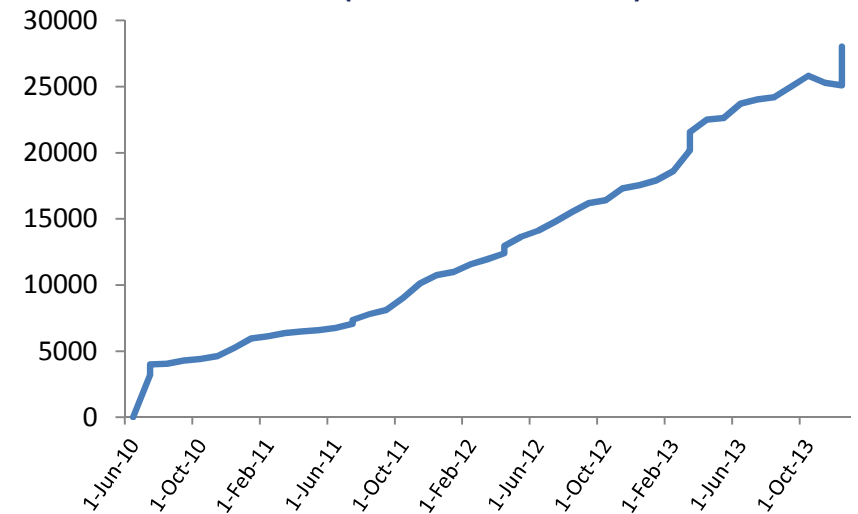
(commercial business only)



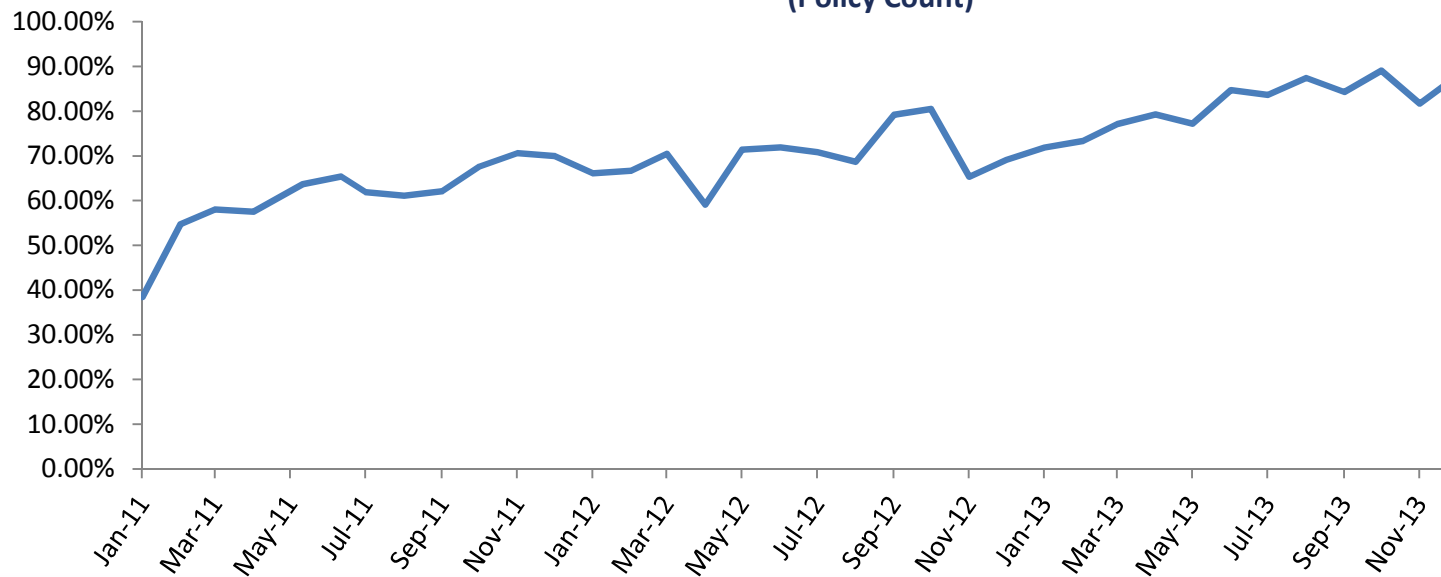
New Business Submissions
(Monthly Vehicles Submitted)



New Business Submissions
(Car Years Annualized)



Renewal Retention
(Policy Count)



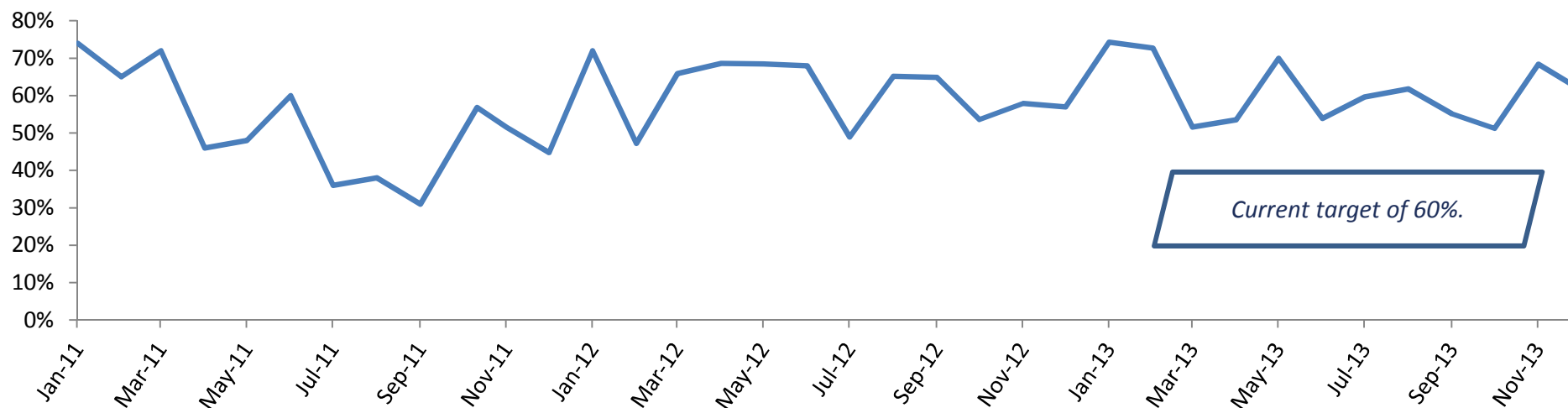
Target of 85%
based on
current market
conditions

Operating Activities: Underwriting

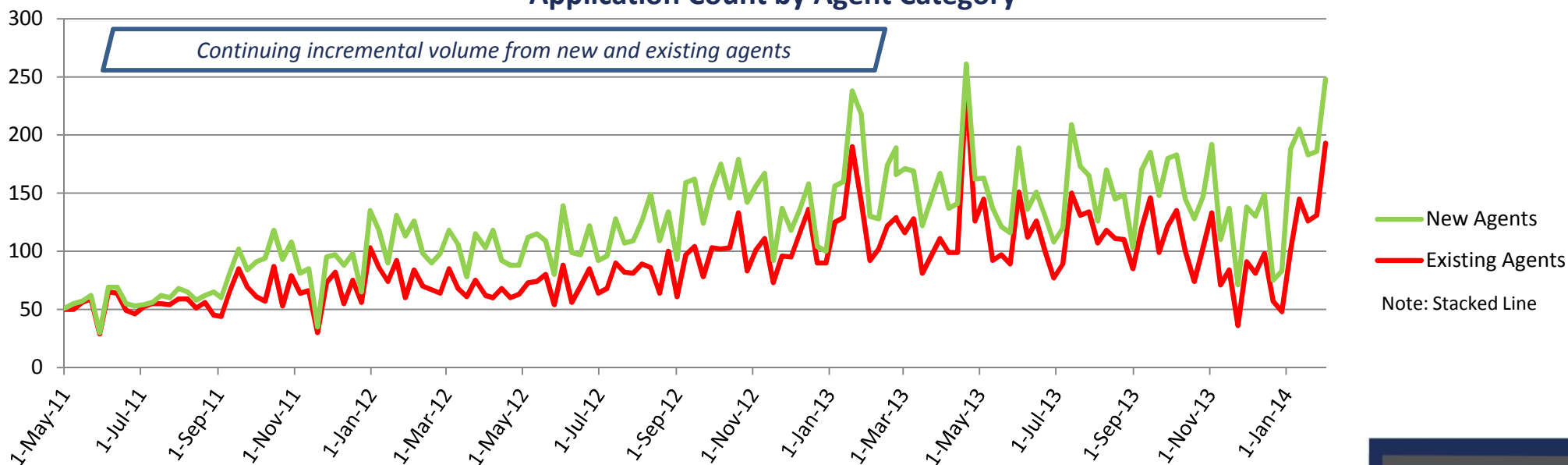
(commercial business only)



Bound/Application Ratio



Application Count by Agent Category



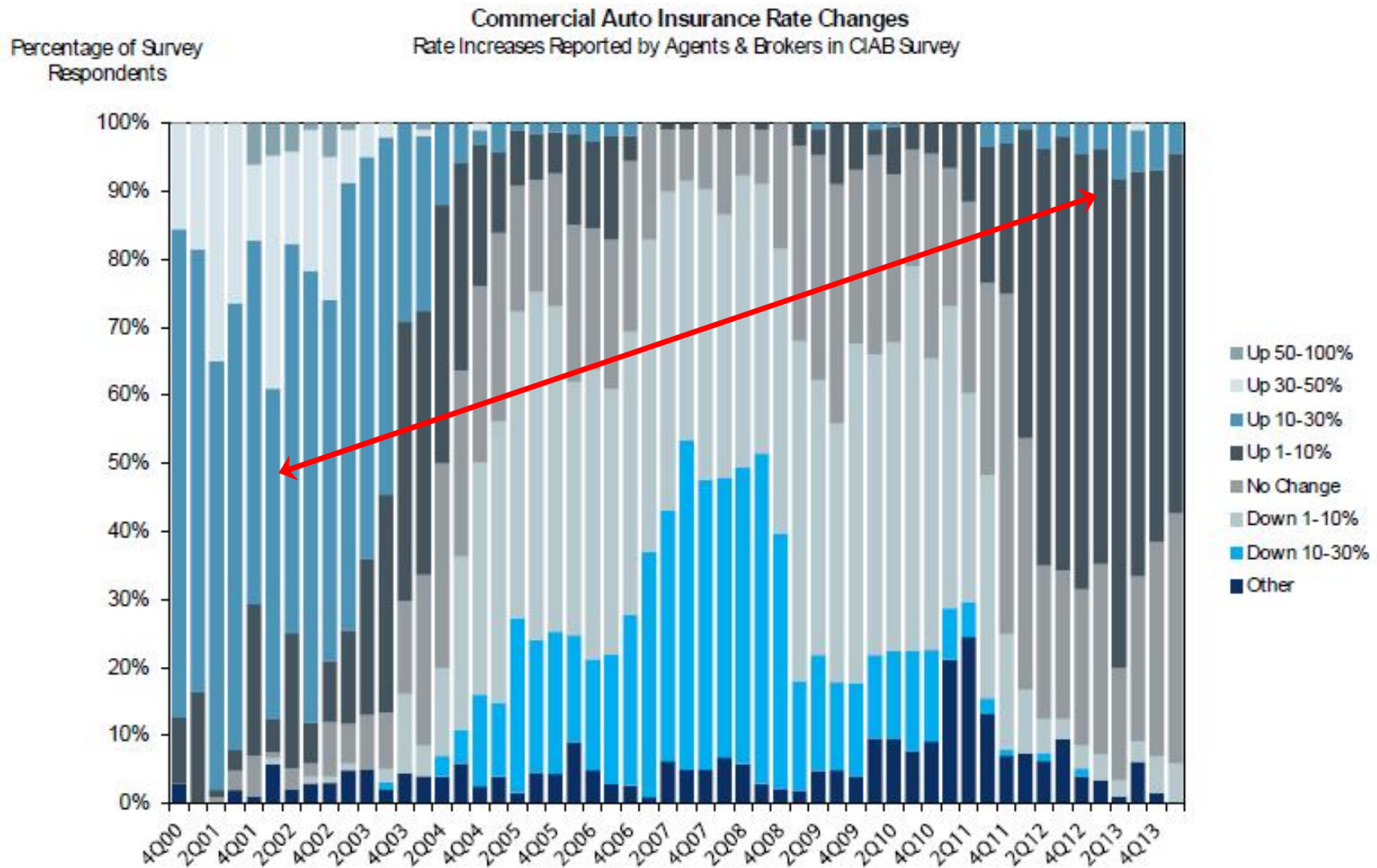
Steady Rate Increases In Commercial Auto

	Small Accounts	Medium Accounts	Large Accounts	Average
Fourth Quarter 2013	2.6%	2.4%	1.4%	2.1%
Third Quarter 2013	3.8%	3.7%	2.6%	3.4%
Second Quarter 2013	4.6%	4.7%	3.8%	4.3%
First Quarter 2013	5.2%	5.3%	4.9%	5.2%
Fourth Quarter 2012	5.5%	5.1%	4.4%	5.0%
Fourth Quarter 2011	3.1%	3.5%	1.6%	2.7%
High (2001,Q4)	20.8%	31.7%	33%	28.5%
Low (2007,Q3)	-10% (2008, Q1)	-15%	-15.9%	-13.3%

Source: The Council of Insurance Agents & Brokers

Majority of Atlas' Target Market are
Individual Entrepreneurs and Small
Fleet Operators

Market Cycle



Source: The Council of Insurance Agents & Brokers. Chart prepared by Barclays Research.

Financial Highlights



2013 Q4 and YE Financial Results

Fourth Quarter

- Gross premium written increased by 106.2% to \$22.1 million
- Underwriting results improved by \$1.4 million
- Net income was up 75% to \$2.2 million
- Diluted earnings per common share were \$0.22, compared to \$0.15

Quarter	12/31/2013	12/31/2012
Loss Ratio	63.3%	67.7%
Acquisition Cost Ratio	14.7%	15.9%
Other Underwriting Expenses	13.4%	13.8%
Combined Ratio	91.4%	97.4%

Year

- Gross premium written increased by 69.0% to \$93.0 million
- Underwriting results improved by \$4.9 million
- Net income was up 95.2% to \$6.2 million
- Diluted earnings per common share were \$0.74, compared to \$0.38

Year	12/31/2013	12/31/2012
Loss Ratio	63.9%	68.6%
Acquisition Cost Ratio	14.5%	16.7%
Other Underwriting Expenses	16.0%	17.1%
Combined Ratio	94.4%	102.4%

Detailed Impact of Changes to Book Value per Common Share

Book Value per Common Share		
(in '000s, except for shares and per share data)	December 31, 2013	December 31, 2012
Shareholders' equity	\$63,698	\$59,864
Preferred stock in equity	2,000	18,000
Accumulated dividends on preferred stock	90	1,620
Common equity	\$61,608	\$40,244
Shares outstanding	9,424,734	6,144,392
Book value per common share outstanding	\$6.54	\$6.55

2013 Book Value Impacted by:

- \$0.44 increase in net income attributable to common shareholders
- 0.22 Increase related to decrease in DTA valuation allowance
- (0.02) reduction related to dividends on outstanding preferred shares

- 0.19 increase relating to preferred share redemption, which was completed on August 1, 2013
- (0.37) reduction related to U.S. IPO
- (0.35) reduction related to change in unrealized gains and losses
- (0.12) reduction due to warrant exercises and share-based compensation

- (\$0.01) Total Change From December 31, 2012 Book Value per Common Share**

Strong Balance Sheet

- **Attractive investment leverage**
- **Long Term Debt-free balance sheet**
- **Acquisitions with adverse development protection**

(\$ in thousands)	December 31, 2013	December 31, 2012
Cash and Investments	\$139,888	\$120,824
Total Assets	\$219,278	\$163,067
Claim Reserves (Gross of Reinsurance) ^{(1) (2)}	\$101,385	\$70,067
Total Shareholders' Equity	\$63,698	\$59,864

(1) Atlas' purchase of American Country and American Service included \$10 million limit of adverse development protection (90% quota share after \$1 million) based on reserves as of September 30, 2010, which has not been utilized.

(2) Gateway Acquisition included \$2 million of adverse development protection

Investment Portfolio

Conservative Investment Approach

- Emphasize preservation of capital, market liquidity to support payment of liabilities and diversification of risk
- Investment duration re-positioned to match core commercial auto reserve liabilities

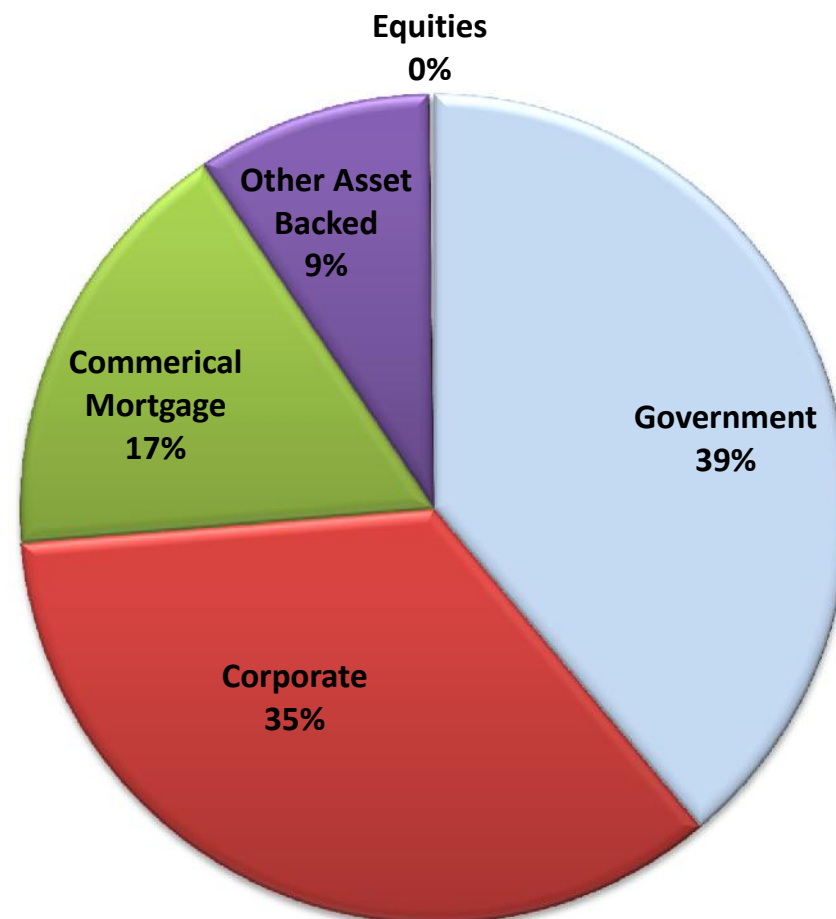
Substantial Investment Portfolio

- As of Dec. 31, 2013, total investments equaled \$130.1 million, of which \$128.6 million are fixed income
- Predominantly corporate and government bonds
- Average duration of 4.7 years
- Average S&P rating of AA

Credit ratings of fixed income securities portfolio (in '000s)

As of:	December 31, 2013		December 31, 2012	
	Amount	% of Total	Amount	% of Total
AAA/Aaa	\$ 76,616	61 %	\$ 58,765	60 %
AA/Aa	12,733	10 %	7,569	8 %
A/A	23,624	18 %	19,894	20 %
BBB/Baa	14,995	11 %	11,617	12 %
Total Securities	\$ 127,968	100 %	\$ 97,845	100 %

Investment Portfolio (12/31/2013) ⁽¹⁾



(1) American Country Insurance Company, American Service Insurance Company, Inc. and Gateway Insurance Company



Nasdaq: AFH
Presentation date:
March 11, 2014

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